

Sandy Shaw
Global Head of Middle East
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The UK Private Bank that caters for the Wealth Management needs of Ultra High Net Worth Individuals.

“Wealth Managers over the generations”

The Middle East is a key & expanding market.

GCC Sophistication

- Current generation & emerging generation are highly educated, bilingual and thus will be demanding, with high expectations.

With many GCC Countries budgeting oil revenues considerably below the current market price, both Government & Individuals are enjoying unprecedented levels of liquidity.

- GCC Investors now demand bespoke Investment opportunities.
- the challenge for Investment & Private Banks is to be innovative and market responsive.
- Distressed International markets produce opportunities for investors with liquidity & risk appetite.